WE'VE MADE OUR 90% FURNACES 100% EASIER

(Our 90% furnaces now make you more efficient, too.)







INNOVATION WITH CONTINUOUS IMPROVEMENT

Driving excellence in everything we do to make you more efficient

GAS FURNACE ENHANCEMENTS & DETAILS

Control Board	Bottom Closure
Wiring Harness	Venting Versatility
Gas Valves	Top Panel Insulation/Entry
Hose Clamps	Power Choke for PWM 5T
Condensate Trap	Heat Exchanger Milestone
DIP Switch Reference	Door Knobs
Rotating Elbow	Accessory Literature
Door Switch	Inducer Gasket





- Co-designed by our furnace and controls engineers
- Not an off-the-shelf solution
- Quality control from design through production
- Robust fault detection is part of furnace and control development integration







- Extra-long wiring harness length
- No need to disconnect the control board from the furnace in order to remove the blower assembly
- Easier troubleshooting the system with all connections intact
- Pairs well with our full-length blower assembly rails and front-facing screws







- Raised pressure ports makes calibration easier
- Easier to check inlet and manifold pressure
- Modulating gas valve is another example of our proven leadership in technology
 - Modulates up and down during the same heating cycle like no other



Available February 2018





- Elongated arms on the hose clamps reduces effort, saves time
- A good squeeze play on old technology







- Translucent front allows for faster installation of the furnace
 - Can see if the furnace is properly primed
- Easier to maintain the furnace over its life
 - View any debris that needs to be cleaned out without removing the trap
- Minimizes nuisance calls from homeowners concerned about normal trap fouling





DIP SWITCH REFERENCE

- Faster access to information for setting proper airflows using the DIP switches
- Faster, more accurate installations







- Twelve ways to vent in twelve minutes or less
- Four-way furnace elbow allows for venting out either side or through the top in each orientation
- Faster installations







- Upgraded to be even more robust
- Rounded switch keeps doors on straight and allows for a 100% true and tight fit







- Easily removable with two screws for bottom return air use
- Reduces cabinet air leakage
- Improves casing rigidity

Available January 2018





VENTING VERSATILITY

- Enhanced vent lengths to match previous furnace generation
- Faster installations when replacing previous generation gas furnaces





TOP PANEL INSULATION

- Modified to create a more flush fit for the evaporator coil
- Allows for easier top entry of gas and electrical
- Enhances perceived quality of installation



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POWER CHOKE FOR PWM 5 TON MODELS

- Allows for the 59TP6 gas furnace that delivers 5 or more tons of airflow to operate on a 15 amp circuit breaker and 14 AWG wire sizes
- Does not require heavier wire, or upgrading a circuit breaker in the electrical panel
- Faster installation



KGAPC0101ECM



HEAT EXCHANGER MILESTONE

- Introduced six years ago
- Has achieved over 500,000 cycles on our life test
 - Equivalent to over50 years of use
 - And still going strong







- Improved movement for better sealing of the doors
- Saves time by not requiring a tool to access furnace





SIMPLIFIED ACCESSORY KIT LITERATURE

Kits applied to older furnaces have been updated with easyto-follow instructions

KGAVT0101BRA KGAVT0201BRA

VENT TERMINAL KIT

Installation Instructions

NOTE: Read the entire instruction manual before starting the installation. Keep these instructions with the furnace.

SAFETY CONSIDERATIONS

Installing and servicing heating equipment can be hazardoos due to gas and electrical components. Only trained and qualified personnel should install, repair, or service heating equipment. Untrained personnel can perform basic maintenance functions such as cleaning and replacing air fibres. All other operations must be performed by trained service personnel. When working on heating equipment, observe precautions in the literature, on ups, and on labels statched to or shipped with the unit, and other

safety precautions that may apply. Follow all safety codes. In the United States, follow all safety codes including the National Fuel Gas Code (NFGC) NFPA

54/ANSI Z223.1-2006. Wear safety glasses and work gloves. Have a fire extinguisher

available during start-up, adjustment procedures, and service calls.

Recognize safety information. This is the safety-alert symbol Δ . When you see this symbol on the furnace and in instructions or manuals, be alert to the potential for personal injury.

Understand the signal worth DANGER, WARNING, CAUTION, and NOTE. The worth DANGER, WARNING, and CAUTION are used with the safety-altert symbol. DANGER issues and the stress hazards which will result in severe personal nipary or death. WARNING signifies hazards which could result in personal nipary or death. CAUTION is used to identify unsafe practices which would result in minor personal inpuy. or product and property damage. NOTE is used to highlight waggersions which will result in enhanced installation, reliability, or experiment.

A WARNING

ELECTRICAL SHOCK HAZARD

Failure to follow this warning could result in personal injury or death.

Before beginning any installation, be sure the main electrical disconnect switch is in the OFF position and a lockout tag is installed.

INTRODUCTION

This instruction covers installation of the Vent Terminal Kit, Part No. KGAVT0101BRA and KGAVT0201BRA, on all upflow and downflow gas-fired condensing furnaces.

NOTE: If these instructions differ from those packaged with the furnace, follow these instructions.

The kit contains the following items:

DESCRIPTION	QUANTITY
Vent Termination Bracket	1
Installation Instructions	1

DESCRIPTION AND USAGE

Two terminal kins are available: The 2-ins kit 1-1/2-in, and 2-in, diameter pipe systems. The 3-in, kit is for 2-1/2-in, 3-in, and 4-in, diameter pipe systems (See Fig. 3, 4, and 5 for the different applications). The combustion-sit and vent pipes must terminate coulside the structure. This termination is remost the installed as in one of the installations shown in Fig. 3, 4, or 5. The roof termination is preferred.

Field-supplied pipe and fittings are required to complete the installation. Elbows used with the terminal bracket must conform to the dimensions shown in Fig. 2.

The combusion-air and vent pipe finings must conform to American Naioad Standards Institute (ANSI) and American Society for Testing and Materials (ASTM) standards D1785 (schedule-40 PVC), D2661 (AIS-VDWV), Or F628 (achedule-40 ABS), Pipe cement and primer must conform to ASTM standards D264 (PVC) or D2255 (AISS).

In Canada, construct all combustion-air and vent pipes for this unit of CSA or ULC certified schedule-40 PVC, PVC-DWV, or ABS-DWV pipe and pipe cement. SDR pipe is not approved in Canada.

For sidewall terminations, a Vent Terminal Cover Kit (Part No. KGAVT0301COV and KGAVT0401COV) is available to improve the termination appearance. Refer to the Vent Terminal Cover Kit instructions for additional information.





INDUCER GASKET CHANGE

- New more robust material
- Improved resistance to sulfuric acid







COMPETITIVE SURVEY



SELLING AGAINST GOODMAN/AMANA

Condensing Gas Furnace Comparison

Carrier

- Full wood pallet
- Narrowest width 14.2"
- Tool-less door removal
- Venting 12 ways
- Translucent condensate trap
- No obstruction for removal of blower assembly
- Front-facing screws to remove blower assembly

Goodman

- Cardboard based pallet
- Narrowest width 17.5"
- Door removal with tool
- Venting 4 ways
- Opaque condensate trap
- Must remove condensate trap to remove blower
- Vertical access screws to remove blower assembly



SELLING ADVANTAGES AGAINST LENNOX

Condensing Gas Furnace Comparison

Carrier

- Factory installed internal trap
- Narrowest width 14.2"
- Top, side and bottom venting
- Two outer doors held to chassis with ¼-turn knobs, no tools needed to remove
- Translucent condensate trap
- Full-length blower rails and forward facing screws
- Heat exchanger assembly mounted on rails
- Gas valve modulates both up and down in same heating cycle

Lennox

- Field installed external trap
- Narrowest width 17.5"
- Top-only venting
- Appliance outer door, requires tool to remove inner door
- Opaque condensate trap
- Partial blower rails and side facing screws
- HX assembly not on rails
- Gas valve modulates in one direction, time based



SELLING ADVANTAGES AGAINST RHEEM

Condensing Gas Furnace Comparison

Carrier

- All models are fully multipoise
- Translucent condensate trap
- Forward facing screws for blower assembly
- Base pan shipped in place
- 12 ways to vent every furnace
- Free access to blower without removing control board
- Free access to ignitor and burners

Rheem

- Multipoise and dedicated orientation models
- Opaque condensate trap
- Vertical access screw for blower assembly
- Base panel installed on top, needs to be moved to bottom & "taped" (per instructions) for side return
- Cannot vent out right side of furnace and left-side venting requires conversion kit
- Have to remove blower to remove HX
- Have to remove burner box to remove ignitor and burners



SELLING ADVANTAGES AGAINST TRANE

Condensing Gas Furnace Comparison

Carrier

- 12 ways to vent
- Narrowest width 14.2"
- No dedicated models, only fully multipoise
- Forward access igniter
- Translucent condensate trap

Trane

- Top and side only venting
- Narrowest width 17.5"
- Dedicated horizontal/ downflow models
- Vertical access igniter
- Opaque condensate trap



SELLING ADVANTAGES AGAINST YORK

Condensing Gas Furnace Comparison

Carrier

- Forward access for igniter
- No burner box enclosure
- 12 ways to vent every furnace
- Full-length supply opening flanges ensure positioning of evaporator coil
- No removing inducer assembly for changing orientations

York

- Vertical access for igniter
- Burners enclosed in box that must be removed for maintenance
- Top/side venting may be limiting
- No supply opening flanges; bracket positioning increases installation time
- Must remove entire inducer assembly to reorient the furnace to horizontal





IMPROVEMENTS TO OUR CONDENSING FURNACE LINEUP





- Original 44 frame VSP inducer motor replaced (2012)
- Pressure switch port enlarged (2014)
- Implemented tighter tolerance acceptable negative pressures produced (2016)
- Gasket material change pending (4th Qtr. 2017)





- Update washers to rubber backed (2013)
- Screw torque reduction (2013)
- Enhanced design for durability (2013)





- Software update 2 stage humidifier output (2012)
- Software update pressure switch (2014)
 - Register cleared after successful light off
- Software update pressure switch (2016)
 - Delay error code 3 seconds for unstable readings i.e. bounce





- Added additional pressure testing (2016)
- Modified assembly sequence/increased quality control checks (2016)
- Improved assembly alignment fixture (2016)
- Tightened tolerances of components (2016)
- Shorten switch height (late 3rd Qtr. 2017)
- Internal casting improvements (4th Qtr. 2017)

